

Vidyo Benefits

ANYONE – Vidyo allows you to conduct high quality meetings leveraging tools you may already have at your fingertips, such as a computer/laptop (PC or Mac), webcam and speaker/microphone (could also be a headset). This makes Vidyoconferencing available to everyone in an organization, not just executives.

ANYWHERE – Anywhere you can get access to a broadband Internet connection; you can conduct a Vidyo meeting. This enables people working from home, in small remote offices, and in hotels while on the road, to stay connected. We have even had people do Vidyo meetings using air cards and in-flight network.

ANYTIME – Vidyo users have access to make calls to other Vidyo users spontaneously at all times day or night. No scheduling is required. This is true for one-on-one AND multi-party Vidyo calls.

What types of companies/organizations are good candidates for Vidyo?

- Multiple locations domestically and internationally
- Those with Remote employees working from home offices or contract facilities/locations
- Those who would like to raise the level of interaction with clients and vendors

What are some common applications for Vidyo?

- Remote training for employees, clients and vendors
- Team meetings and Weekly meetings for connected groups
- Executive meetings
- Remote Interviews
- Improving efficiencies and communication in geographically dispersed work groups
- Any face-to-face meeting that prevents travel
- Board meetings
- Healthcare – Telehealth and administrative applications
- Education
- Sales – conduct sales calls with product experts who work at organization's HQ via Vidyo, stay in more constant contact with customers via Vidyo, sales managers stay in contact with dispersed sales teams
- Legal – remote depositions and constant client contact
- Human Resources – Policy, Procedure and Interviews

- Customer Support – organizations can raise the level of customer support by making reps/techs available via Vidyo to clients vs. only phone/e-mail.

Vidyo FAQ's

1. Who can I call with Vidyo?

Each licensed Vidyo user can call other users on the same Vidyo System (other employees within their company, for example), or invite people who are not users to join a meeting as a guest.

2. Can I invite people to a Vidyo meeting that are not part of my company?

Yes, you can invite people who are not company employees, or licensed users, to join your meeting as a guest. The guest will need a computer, webcam, headset or speaker/mic and broadband Internet connection. You will send a link to your guest. The guest will click on the link which will prompt the VidyoDesktop software to automatically download to your guest's computer and take your guest directly into your Vidyo meeting.

3. What does a user need to join a Vidyo meeting?

VidyoDesktop users need a broadband Internet Connection or connection to their network and the following:

Specifications	WindowsPC	Macintosh
Supported OS	Windows XP Windows Vista	Mac OS X 'Leopard' 10.5 or higher
Minimum Configuration (Encodes CIF and Decodes up to SD)	Windows XP Pentium 4 1GB RAM 40 MB free space on HDD	Mac with Intel Processor Mac OS X 'Leopard' 10.5 or higher 2GB RAM 30MB hard drive space
Recommended Configuration (Encodes up to Sub-HD and Decodes up to HD)	Core 2 Duo 2 GHz 2GB RAM 40 MB free space on HDD	Latest Firefox/Safari and Apple software updates VidyoPortal version 1.3.0.21 or later
Recommended Web Cams	Logitech QuickCam Pro 9000 QuickCam® Pro for Notebooks Microsoft Lifecam	iSight Logitech Vision Pro
Recommended USB Headset or Echo-Cancelling Speakerphones*	Logitech USB ClearChat Headset Series , Plantronics USB Headsets , ClearOne Chat-50 or Chat-150 speakerphone, Phoenix Duet or solo speakerphone	

4. Can I share documents while on a Vidyo call?

Yes, you can share any open application on your computer with the other people in the Vidyo meeting.

Vidyo FAQ's Continued

5. What if I want to have videoconferencing in a conference room, can Vidyo do this?

Yes, Vidyo offers Vidyoconferencing Room Systems that can handle small to very large conference rooms and facilities.

6. What if I have other videoconferencing systems already in place – can I connect a Vidyo call to my existing systems?

Yes. Using the VidyoGateway, you can connect to H.323 and SIP videoconferencing systems, MCU's and phone systems.

7. How is this different from my existing (Tandberg, Polycom, LifeSize) videoconferencing systems?

Vidyo was designed from the ground up as an IP application and optimized for high quality and reliability over general purpose networks, namely the Internet. Vidyo has 2 key differentiators:

1. The implementation of Scalable Video Coding (SVC) which allows a Vidyo call to maintain a clear picture and sound quality while sustaining upwards of 20+% packet loss. Traditional videoconferencing calls become unusable at about 2-3% packet loss and typically drop altogether at around 5% packet loss.
2. A new IP-friendly architecture that does not degrade the quality of the meeting or add uncomfortable latency to the audio that the architecture used by traditional videoconferencing systems does.

8. Is this like Skype?

Vidyoconferencing offers a number of benefits over a Skype call. Here are just a few:

- MUCH higher business quality and reliability, see SVC description, above
- Ability to connect up to 50 people in one meeting
- Ability to share documents, PowerPoint, web pages, etc. to the other people on the meeting
- Ability to integrate with traditional videoconferencing systems, such as Tandberg, Polycom and LifeSize

9. How many people can I have on a Vidyo call at the same time?

You can have up to 50 different locations on a Vidyo meeting at one time. You will see up to 8 people at any given time. When someone who is not in the current view speaks out, they will pop into the current view and replace someone who has not spoken for the longest period of time. This happens automatically with no interaction needed by the meeting participants.

Vidyo FAQ's Continued

10. Is a Vidyo call secure?

Yes. There are a number of security measures built into the Vidyo system. A Security Tech Note can be given to your client that describes this in more detail. Here are a couple of brief things that a Vidyo user can do to add additional security to their meeting room:

- Change the URL that allows access to the meeting room as often as the user chooses to do so PIN protect access to the meeting room
- Lock the meeting room when all participants have arrived, so no one else can join the meeting.

11. Will I need to hire someone to manage the Vidyo system?

No. Vidyo is a very low-maintenance application. Once installed, Vidyo users can be set up quickly and remotely by an administrator. Using Vidyo does not require scheduling of any resources, so there is no day-to-day call set-up or maintenance required.

12. Will I need to give the Vidyo calls QoS, Prioritization or build out a separate network? Will the Vidyo calls affect the other traffic on my network?

No and No. Vidyo does not require QoS or Prioritization. Vidyo calls will not take bandwidth from other network applications that do have priority. When other applications need bandwidth, Vidyo automatically and dynamically scales back to accommodate the other traffic. When the bandwidth frees back up again, Vidyo will take advantage of the additional available bandwidth, until it is needed again. More details on network and bandwidth utilization can be provided by a Vidyo systems engineer.

